

The Mortgage Service

At Direct Financial Solutions we believe that professional advice can add significant value. It is because of this belief that we provide a Mortgage Service that does much more than simply choose the cheapest rate.

Initial Discovery Meeting

- Identifying your unique requirements
- Establishing key mortgage selection criteria

Explanation of Market Jargon

- Clear and simple explanation of any confusing mortgage terminology

Initial Research

- First market analysis to create lender shortlist considering:
 - Interest rate
 - Speed of processing
 - Financial strength
 - Customer service ethic
 - Other costs

Detailed Research

- Selection of appropriate lender
- Based on up to the minute market analysis

Application Support

- Assisting you in completing the mortgage application
- Positioning your application for approval
- Identifying and overcoming any progressive issues

Application Lodgement

- Submitting your application
- Confirming receipt by lender

Application Management

- 48 hour follow up service to keep your application on track
- Dealing with any issues as they arise
- Managing the lender/solicitor interaction

Protection Service

- Ensuring any protection for the loan is set up of the most cost effective basis
- Providing completion of necessary buildings and contents insurance, and accident sickness/unemployment cover

The Final Completion Service

- Managing the final completion process
 - Minimising the stress involved at the final hurdle
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